

# Starting an Interventional Echo Program

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Heart Valve Innovation  
St. Paul's Hospital, Vancouver

**So you want to be a structural echo lab?  
But...**



Or 'The never ending journey...'



# Key considerations and general principles

**Building relationships: identify allies and collaborators**

**The interventional cardiologist is your friend and ally**

**Being a large volume center helps**

**Focus helps (not every device in every valve)**

**Education (at every level)**

**Focus on quality helps (TTE, TEE)**

**The Multidisciplinary Team rules**

**Who pays? Resources and \$\$**

**Obstacles and Frustrations**



# Impacts and Overview

## Organization, where does the echo lab fit?

### In the Echo Lab:

- Sonographer and echocardiographers:
- Education and Learning
- Productivity and workflow

### The multidisciplinary team

- The echocardiographer adds value ++

### The Cath Lab:

- Technical facility
- Communication

### Higher level:

- Promotion
- Culture
- Remuneration



# Relationships: allies and collaborators

**Head sonographer and her team**

**Interventional/structural HD cardiology**

**The Heart team**

**Industry**

**Outcomes researchers**

**Managers, administrators and ‘bean counters’**



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# The Echo Lab and the Structural TTE Scan

**Demands a high level of technical facility for sonographers**

**All the usual, done well plus...**

**Specialized views (SAX mitral plane, col compare, X-plane)**

**Focus on valve structure**

**MR, AR, TR Quantification (pulmonary and hepatic veins, VC, PISA)**

**Careful volumetric assessment (biplane MOD, 3D)**

- grading of regurgitation, regurgitation volume
- consequences of valvular regurgitation

**3-D imaging (LV, RV, MV TV structure, PPM leads)**

**Post procedural assessment (often challenging)**

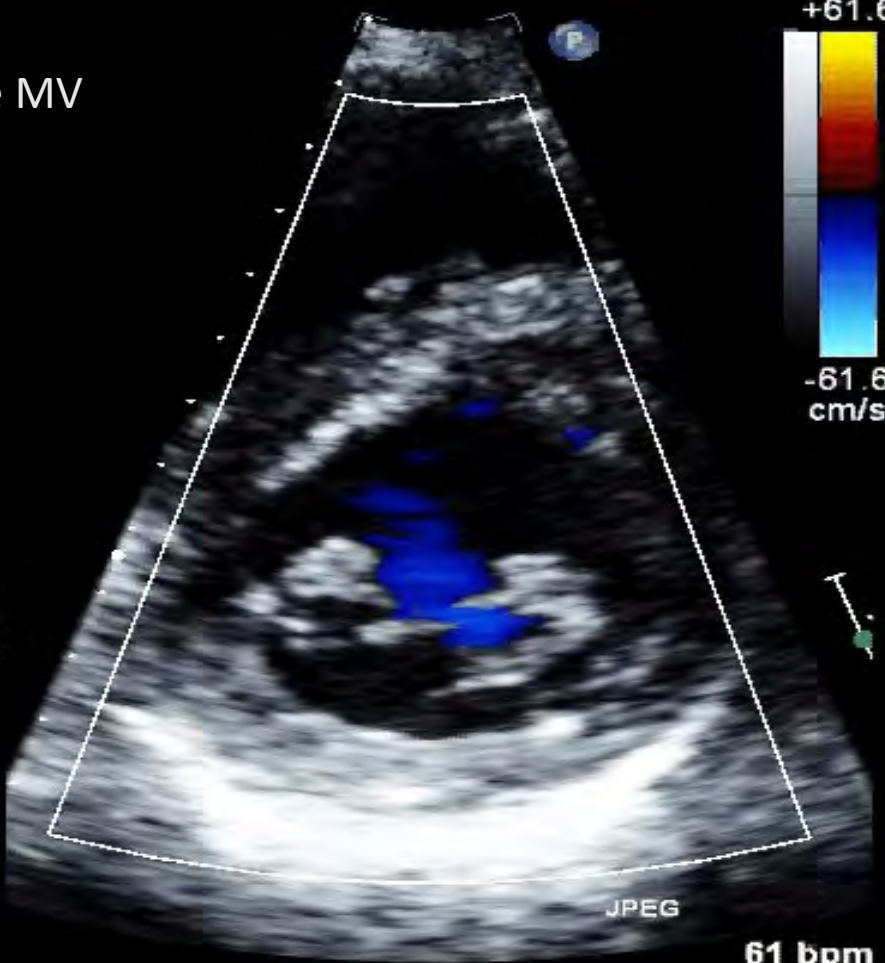
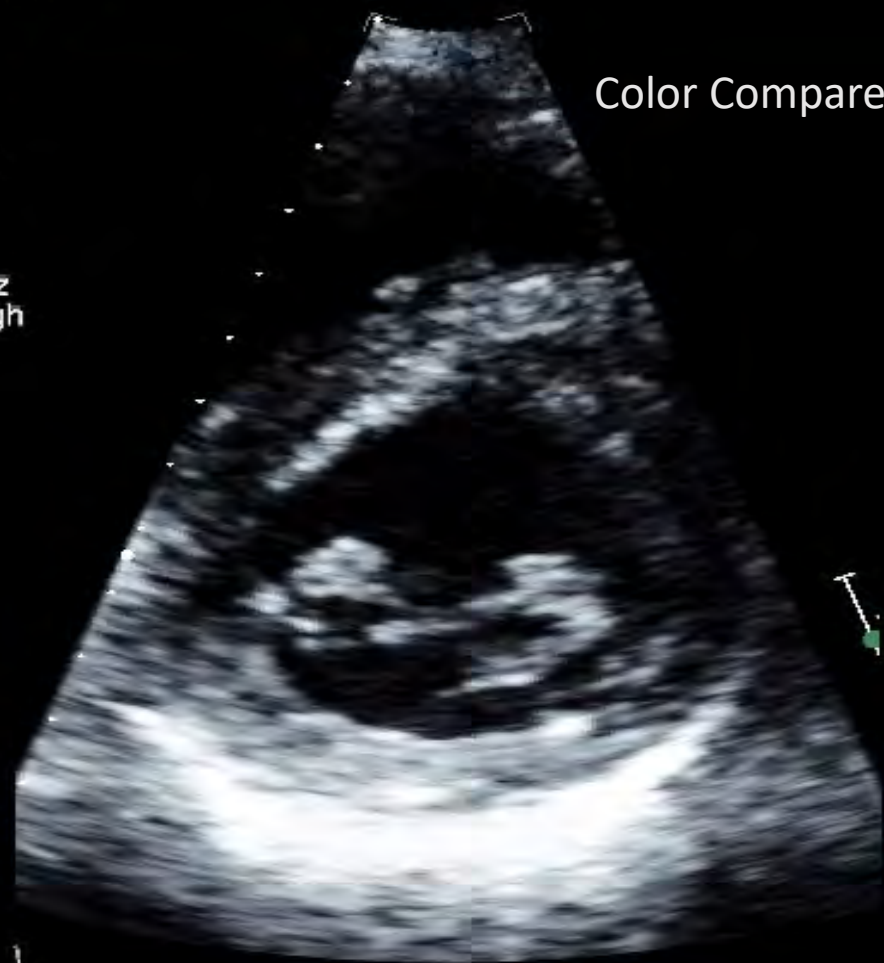


FR 19Hz  
16cm

2D  
67%  
C 50  
P Low  
HGen  
CF  
63%  
2.5MHz  
WF High  
Med

Color Compare MV

M3 M4  
+61.6

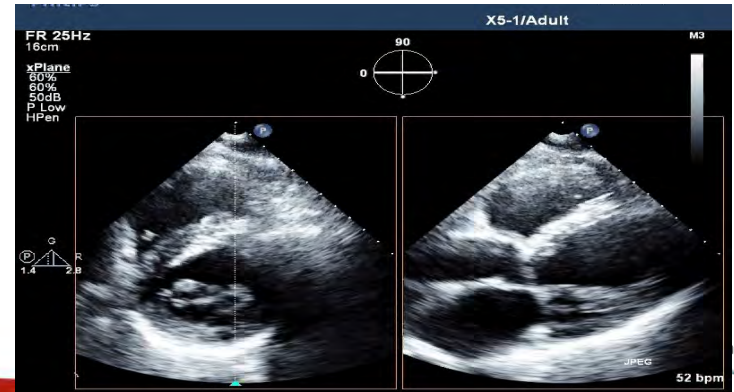
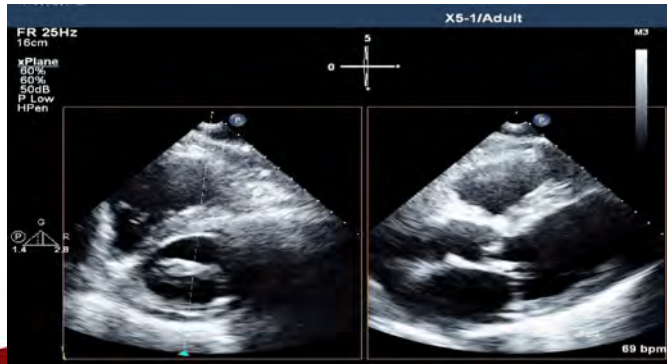
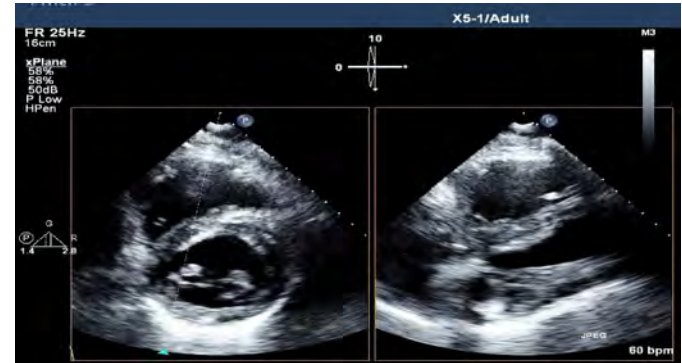


JPEG

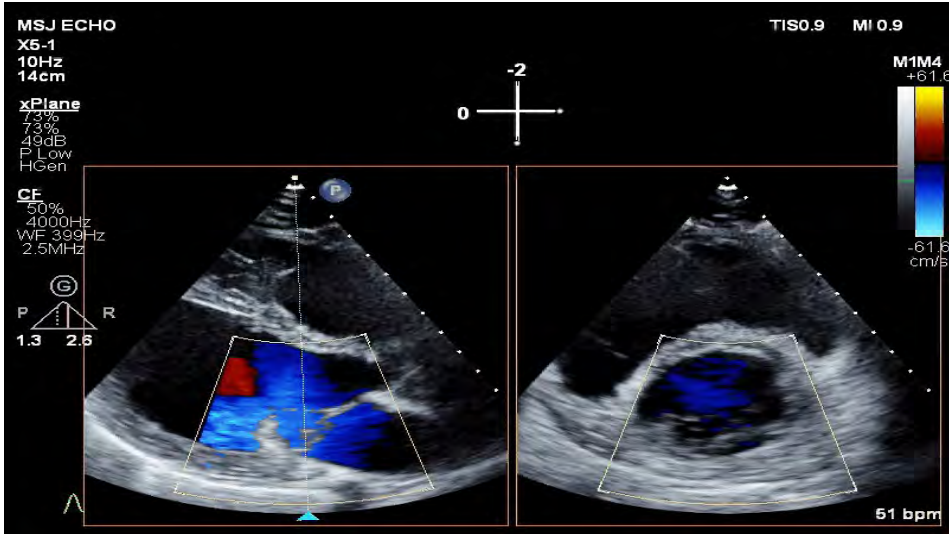
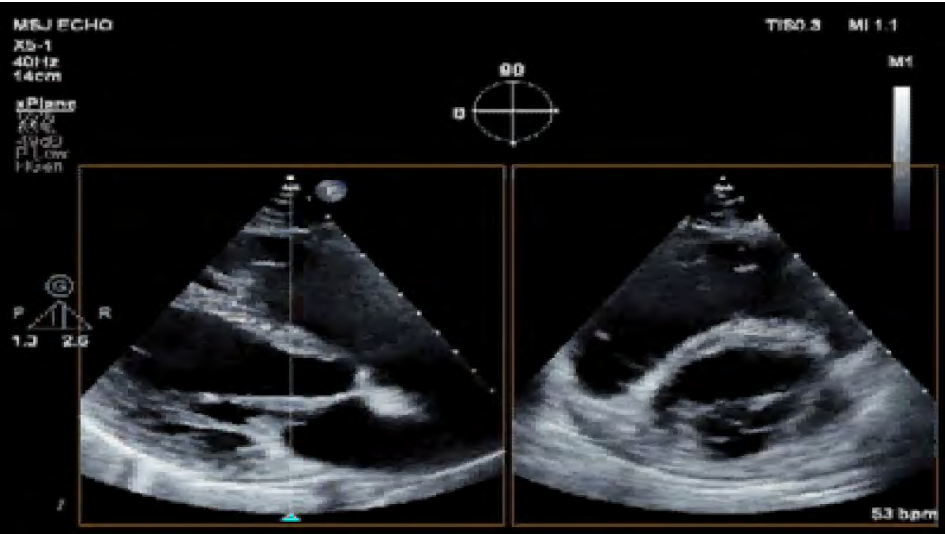
61 bpm

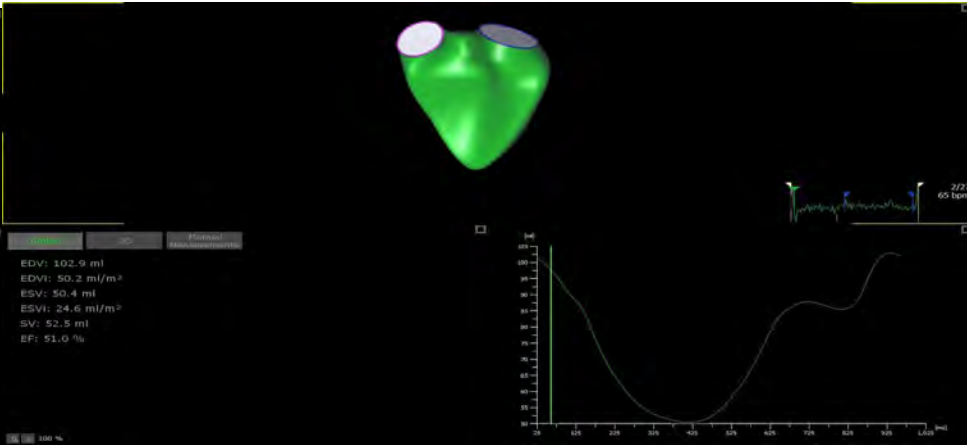
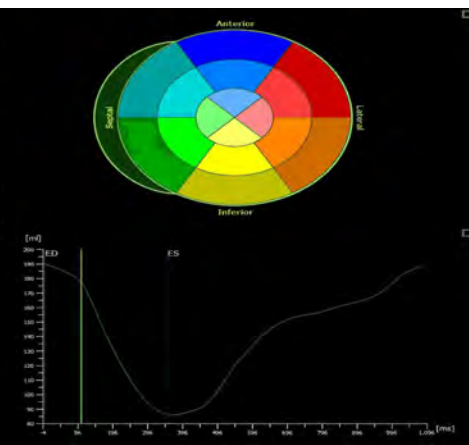
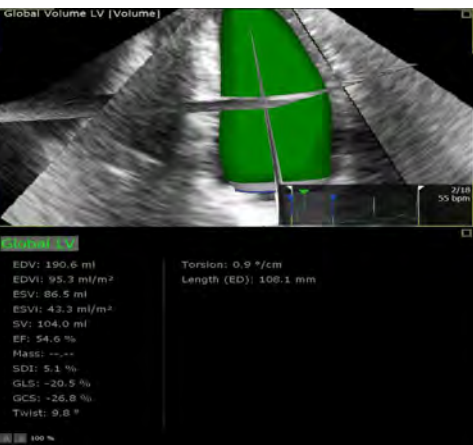
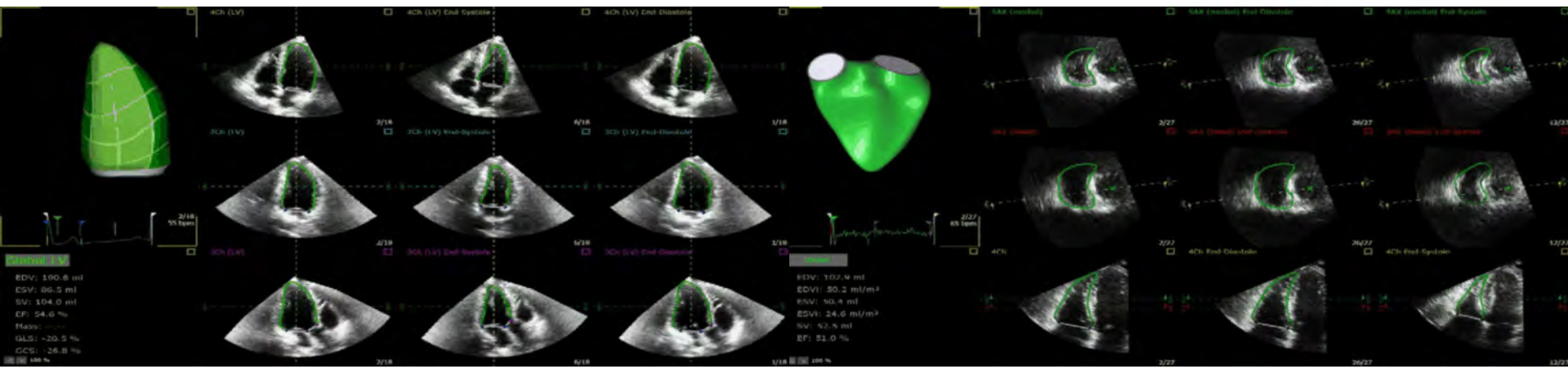


# Segmenting the MV with X-plane

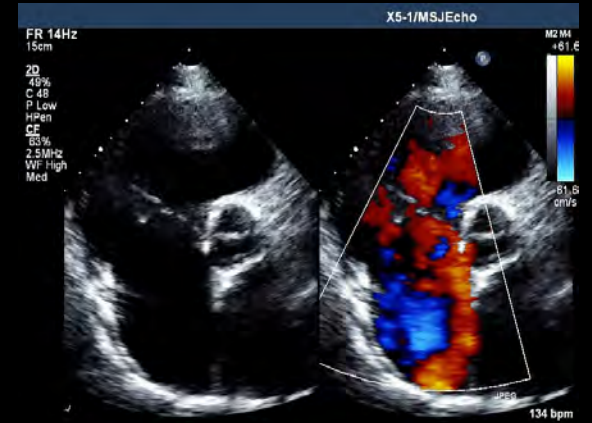


# MR localization

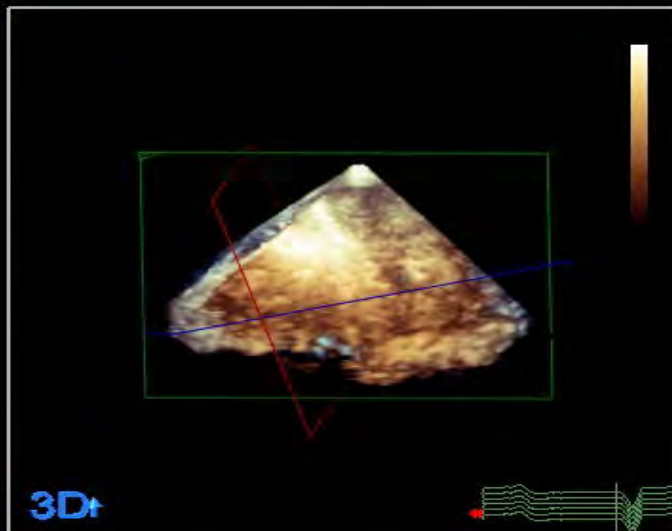
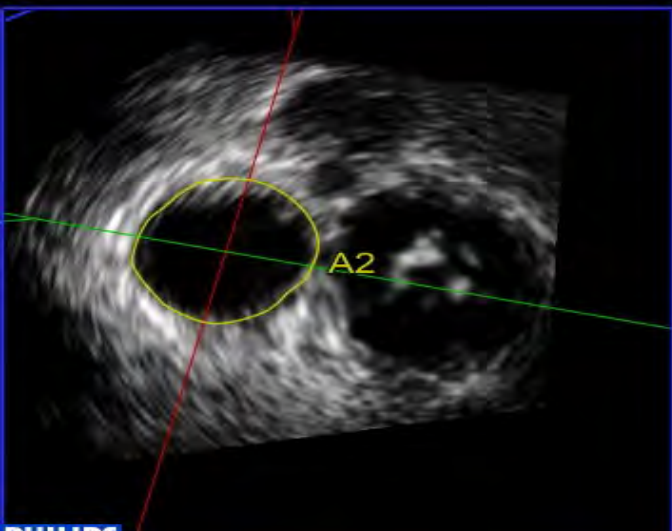
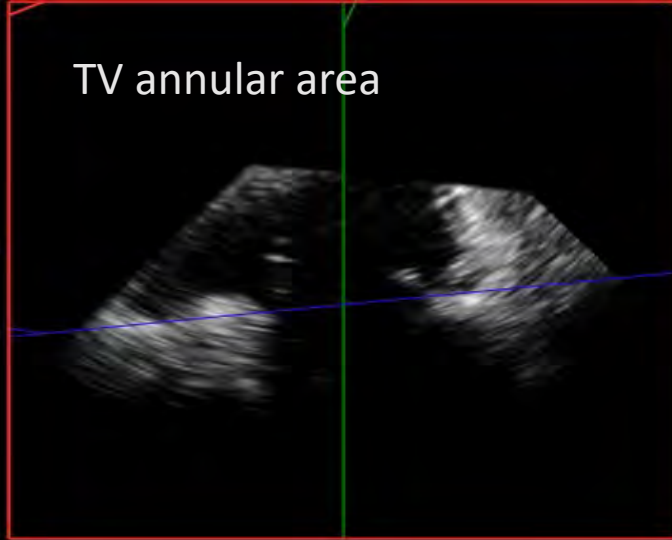
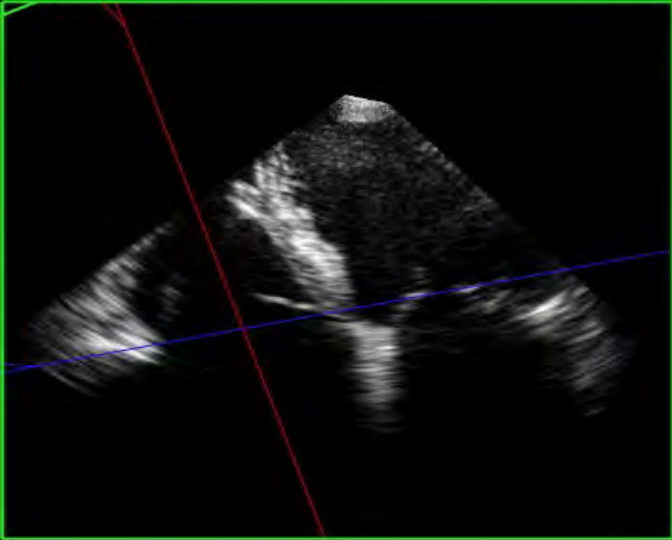




# The tricuspid valve in 3D



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Area(s)	
A1	
Area	17.73 cm <sup>2</sup>
Circ	15.15 cm
A2	
Area	18.22 cm <sup>2</sup>
Circ	15.24 cm

SPH ECHO

X5-1  
21Hz  
14cm



2D

64%  
C 51  
P Low  
HGen

CF

50%  
4000Hz  
WF 399Hz  
2.5MHz



TIS1.0

MI 0.9

SPH ECHO

X5-1  
62Hz  
12cm

3D Beats 4

TIS0.4

MI 0.9

M3

+6



3D Zoom

2D / 3D  
% 78 / 52  
C 50 / 41  
HGen

M3



63 bpm

Delay 0ms

73 bpm



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SPH ECHO

X5-1  
11Hz  
22cm



TIS1.0 MI 1.0

2D

68%  
C 51  
P Low  
HGen

CF

53%  
3000Hz  
WF 300Hz  
2.5MHz



M3 M4  
+46.2



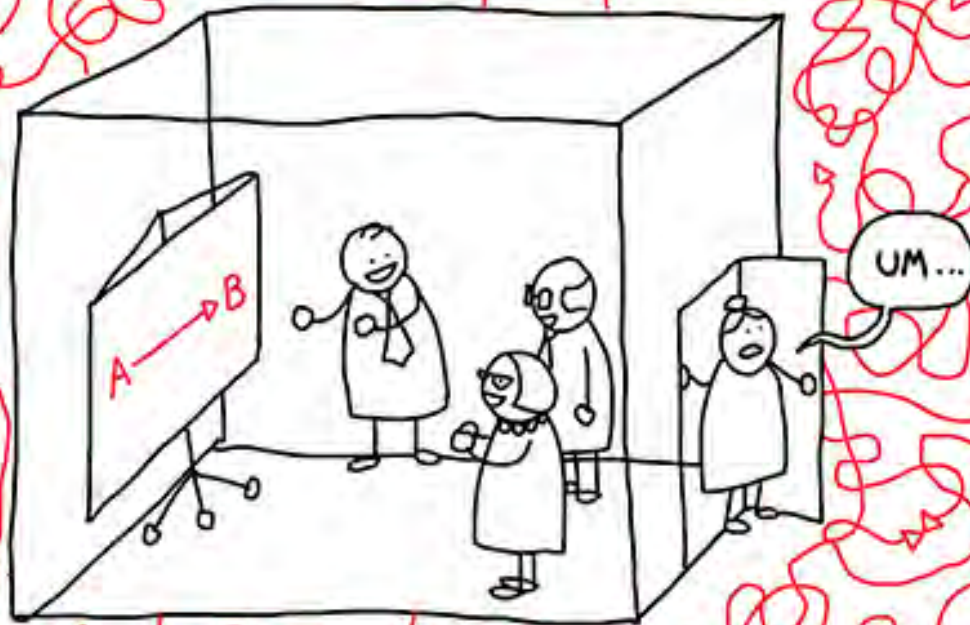
-46.2  
cm/s

^

60 bpm



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**But: all this means...more Complexity...**



**Sonographer empowerment, understanding, commitment**

**Education and familiarity**

**Scanning time per study, post processing**

**Workflow and productivity**

**Complex industry sponsored protocols**

**Working echo lab vs. research facility; are 'they' out of touch?**

**60 minutes scans?**

**Wait time impact (SHD scan vs. undifferentiated CHF scan)**



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## GUIDELINES AND STANDARDS

# Recommended Standards for the Performance of Transesophageal Echocardiographic Screening for Structural Heart Intervention: From the American Society of Echocardiography

Rebecca T. Hahn, MD, FASE (Chair), Muhamed Saric, MD, PhD, FASE (Co-Chair),  
Francesco Fulvio Faletra, MD, Ruchira Garg, MD, FASE, Linda D. Gillam, MD, MPH, FASE,  
Kenneth Horton, ACS, RCS, FASE, Omar K. Khalique, MD, FASE, Stephen H. Little, MD, FASE,  
G. Burkhard Mackensen, MD, PhD, FASE, Jae Oh, MD, FASE, Nishath Quader, MD, FASE, Lucy Safi, DO,  
FASE, Gregory M. Scalia, MBBS, FASE, and Roberto M. Lang, MD, FASE, *New York, New York; Lugano,  
Switzerland; Los Angeles, California; Morristown, New Jersey; Murray, Utah; Houston, Texas; Seattle Washington;  
Rochester, Minnesota; St. Louis, Missouri; Hackensack, New Jersey; Brisbane, Australia; and Chicago, Illinois*

**Keywords:** Transesophageal echocardiography, Structural heart disease



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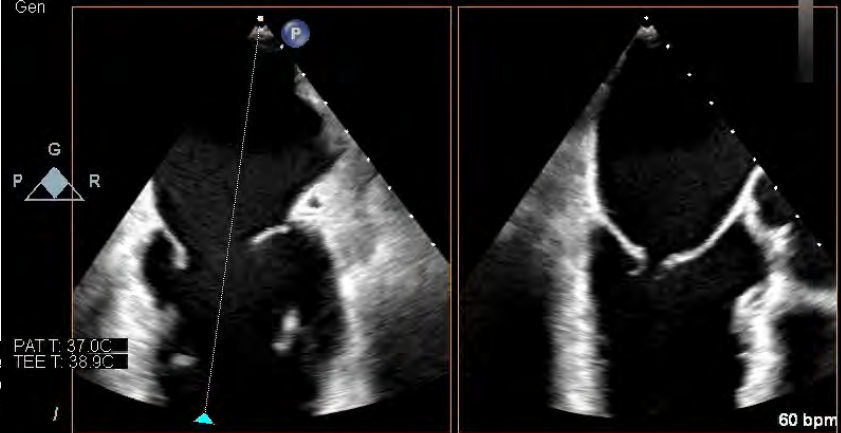
Adult Echo  
X8-2t  
13Hz  
11cm

TISO.2 MI 0.5

M4

xPlane

55%  
55%  
50dB  
P Off  
Gen



MI 0.4

M4M4

+56.5

-56.5

cm/s

CF  
57%  
57%  
50dB  
P Off  
Gen

CF  
43%  
6518Hz  
WF 588Hz  
4.4MHz

PAT T: 37.0C  
TEE T: 38.8C

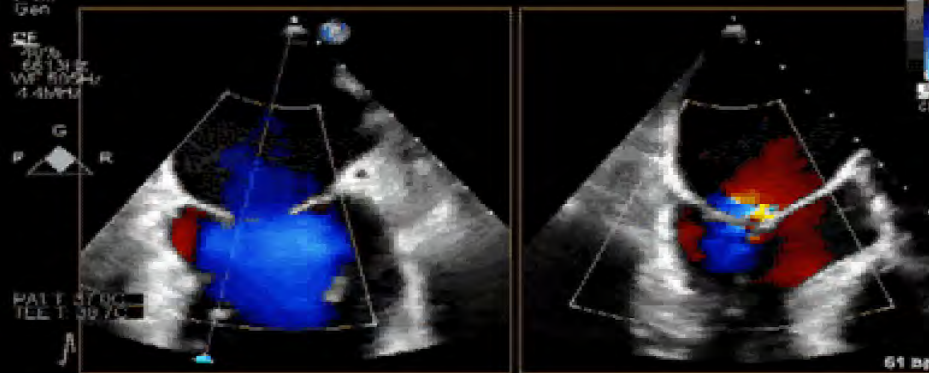
62 bpm

Adult Echo  
X8-2t  
13Hz  
11cm

TISO.6 MI 0.4

xPlane

57%  
57%  
50dB  
P Off  
Gen

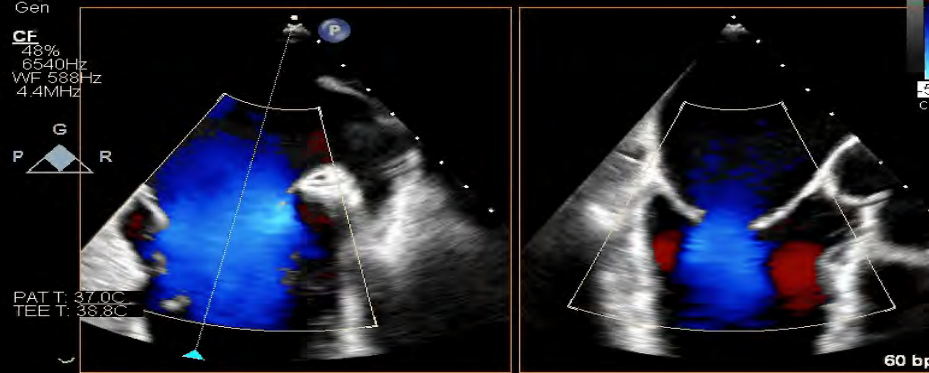


Adult Echo  
X8-2t  
13Hz  
11cm

TISO.6 MI 0.4

xPlane

57%  
57%  
50dB  
P Off  
Gen



PAT T: 37.0C  
TEE T: 38.8C

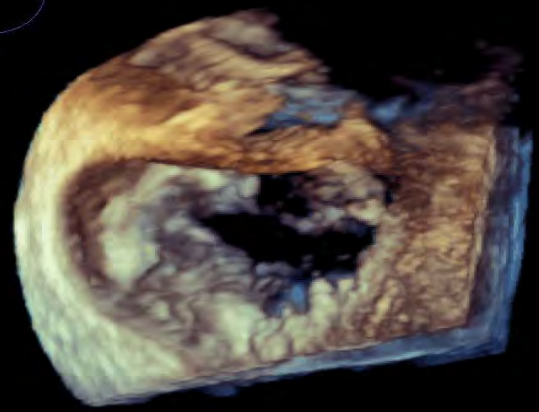
60 bpm

Adult Echo  
X8-2t  
13Hz  
5.4cm

3D Beats 1



3D Zoom  
2D / 3D  
% 50 / 45  
C 50 / 30  
Gen



PAT T: 37.0C  
TEE T: 40.4C

TIS0.2

MI 0.3

Adult Echo  
X8-2t  
27Hz  
5.4cm

3D Beats 4



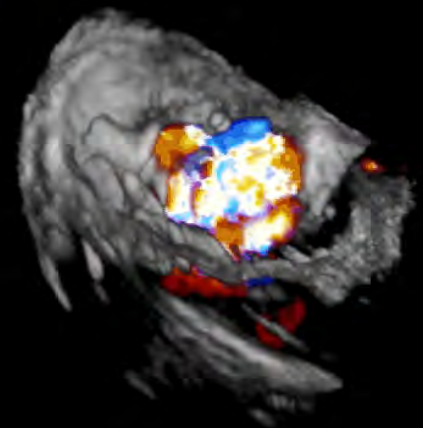
M4



3D Zoom  
2D / 3D  
% 57 / 45  
C 50 / 30  
Gen

CF

% 48 / 50  
7.104Hz  
WF 7.10Hz  
4.4MHz



PAT T: 37.0C  
TEE T: 40.2C

79 bpm

Delay 0ms

TIS0.5

MI 0.2

M4M4



80 bpm



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SPH TEE

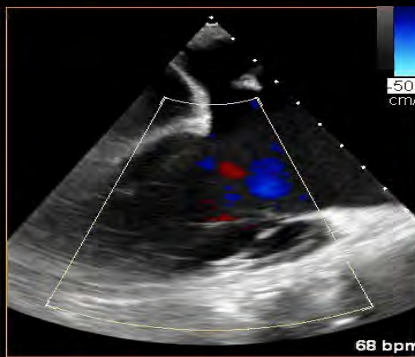
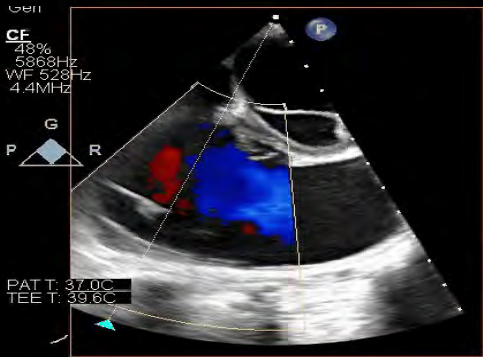
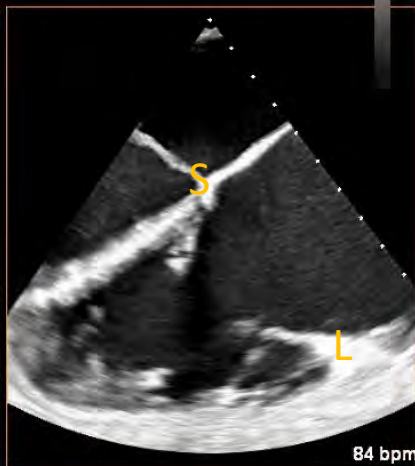
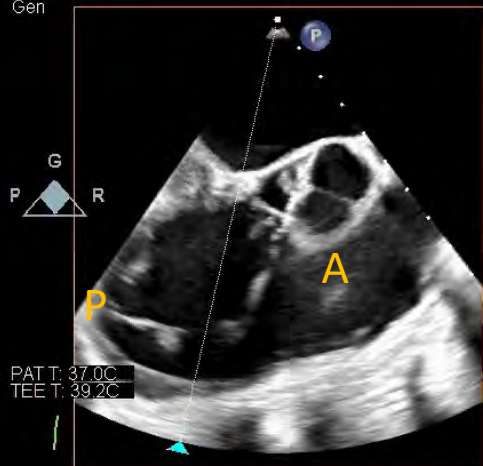
X8-2t  
32Hz  
12cm

xPlane

61%  
61%  
50dB  
P Low  
Gen

TISO.2 MI 0.5

M4



84 bpm

68 bpm

SPH TEE

X8-2t  
12Hz  
12cm

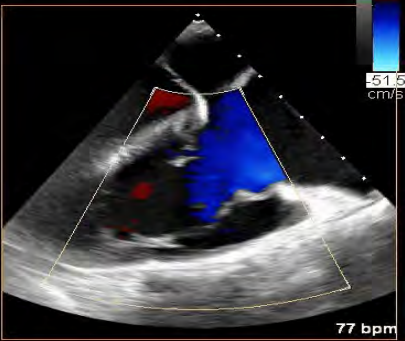
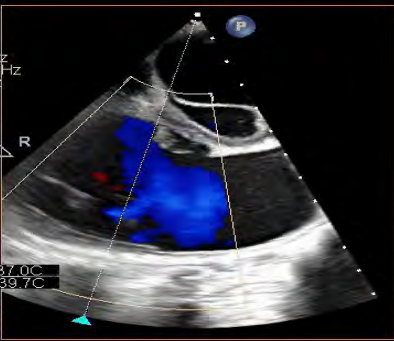
xPlane

63%  
63%  
50dB  
P Low  
Gen

CF

48%  
5940Hz  
WF 534Hz  
4.4MHz

PAT T: 37.0C  
TEE T: 39.7C



77 bpm

SPH TEE

X8-2t  
12Hz  
12cm

xPlane

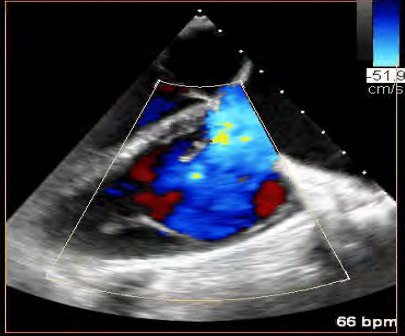
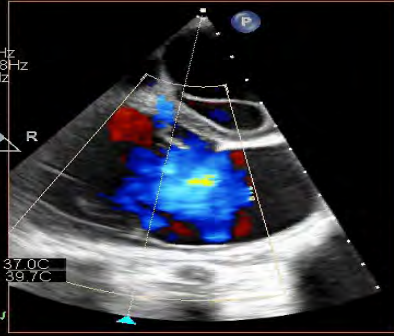
63%  
63%  
50dB  
P Low  
Gen

CF

48%  
5982Hz  
WF 538Hz  
4.4MHz

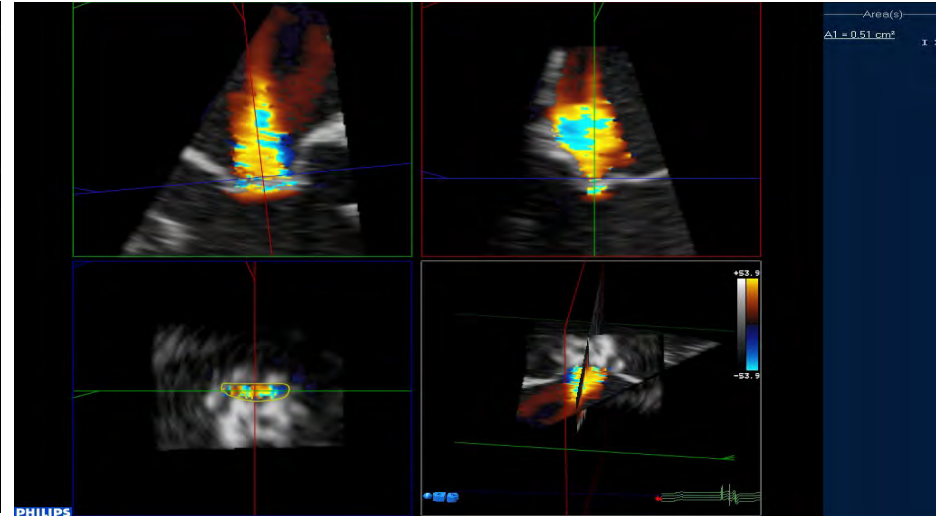
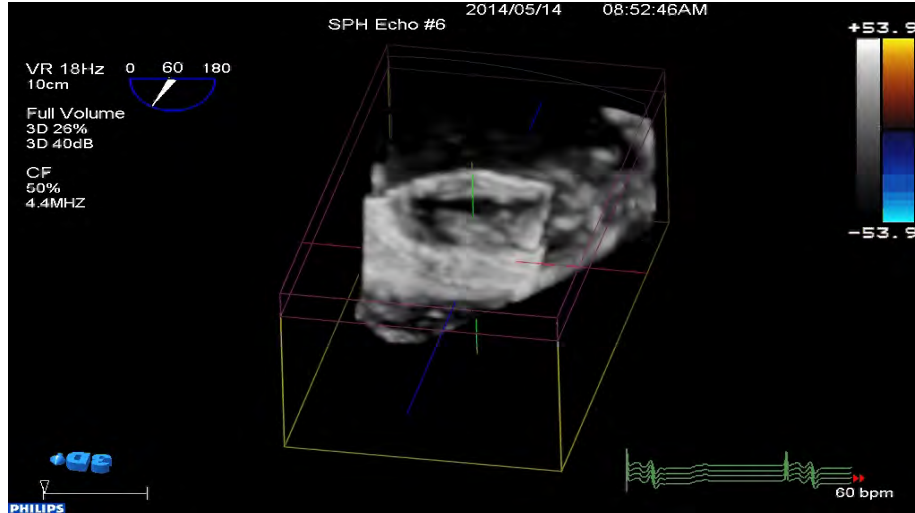
PAT T: 37.0C  
TEE T: 39.7C

TISO.6 MI 0.4



66 bpm

# 3-D Color Pre-Clip FMR



Vena Contracta area pre-clip 0.51

# TEE 'take homes'

**Change the culture by educating the fellows**

**The same SHD imagers should do the diagnostic cases**

**'State of Art' equipment**

**SHD protocols available for reference**

**3D facility**

**Increased resource consumption (average time per case~20-30 minutes).**

**Patient risk (frail elderly, longer scan times).**



# The multidisciplinary team: dimensions

**Case selection and strategy**

**Who to choose, who to turn down**

**Clinical trials, industry, resource  
allocation**

**Resources and funding**

**Monitor outcomes**





# The ideal multi-disciplinary team

**Leader**

**Nursing (frailty, clinical assessment)**

**Echocardiographer**

**CT and MRI**

**Heart Failure specialist**

**Cardiac Surgeon**

**Intervention and SHD**

**Trainees**



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Before...



After...



# In the Cath Lab/Hybrid OR 1

**A partnership between Intervention and Echo**

**‘It’s my baby’ vs. ‘Share the pain’**

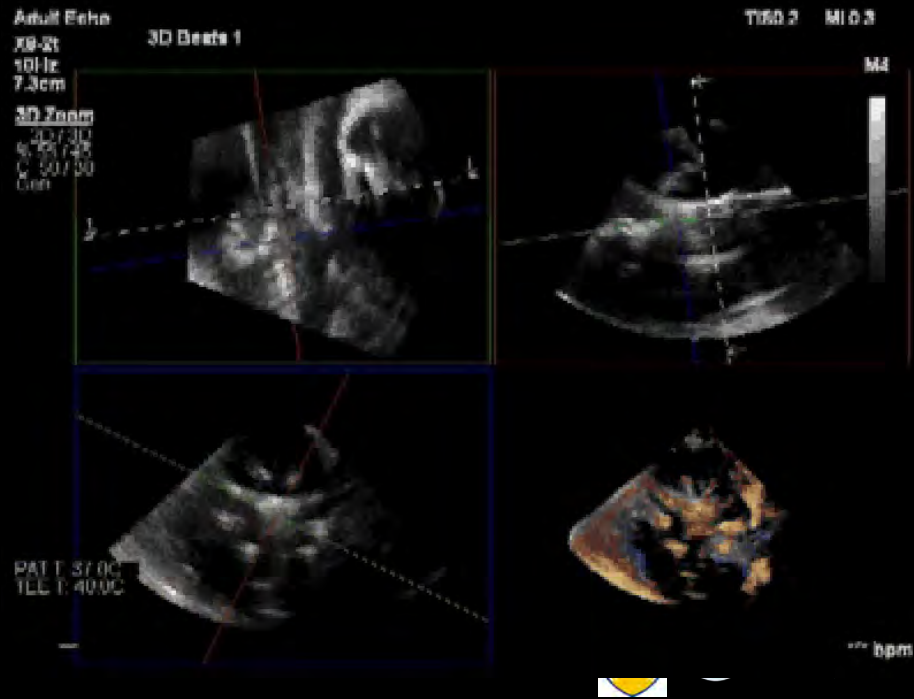
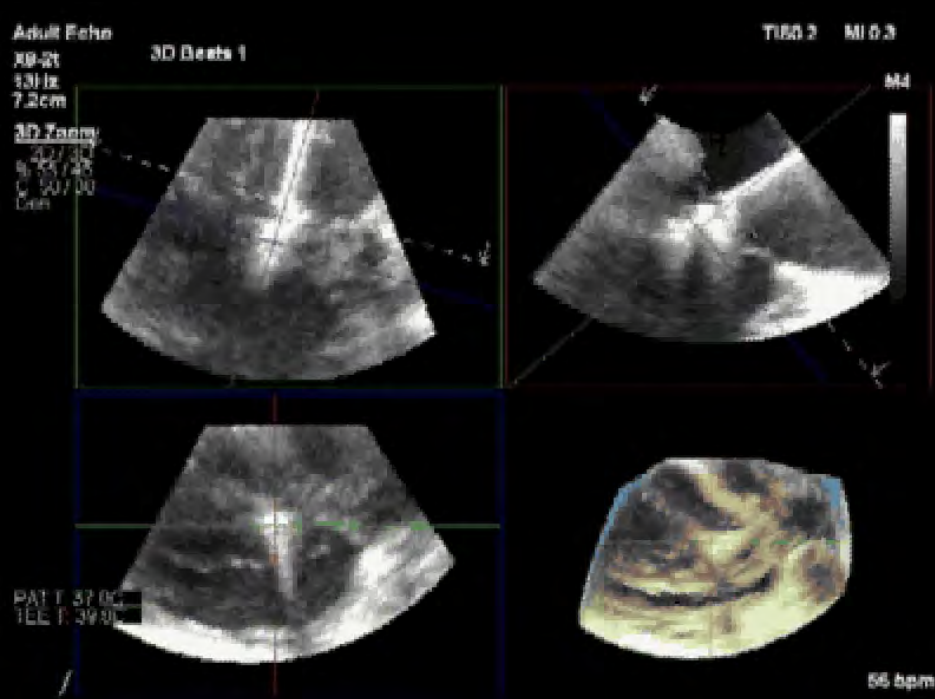
**These are echo driven procedures**

**Closed loop communication**

***Rapid* real time 3-D facility**



# MPR Tricuspid Valve: Triclip and Evoque



# In the Cath Lab/Hybrid OR 2

Familiarity with 3D 'knobology' ('Multivue')

Familiarity with 3D valvular anatomy pathology

Familiarity with the device

Familiarity with fluoroscopic imaging

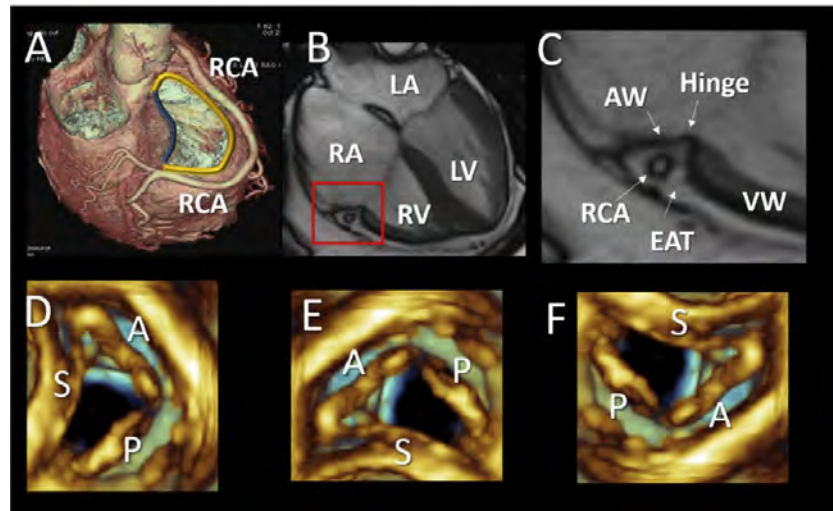
**But...**

Time consuming

Mentally and physically impacting

Poorly or (un)remunerated

Should there be a separate SHD echo team,  
with separate funding?



# In the Cath Lab or Hybrid OR 3

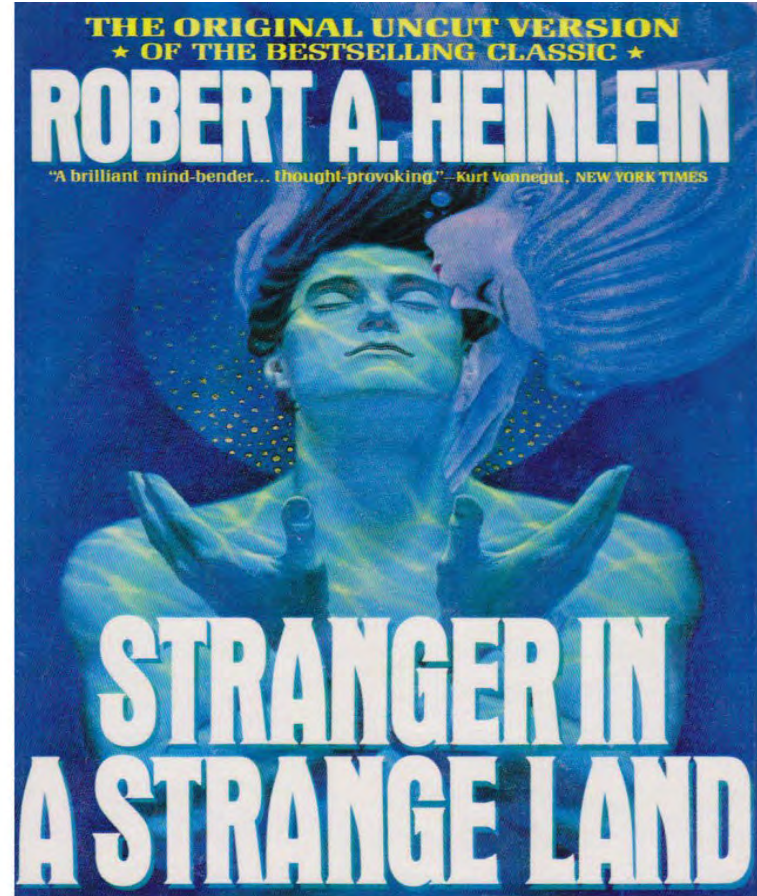
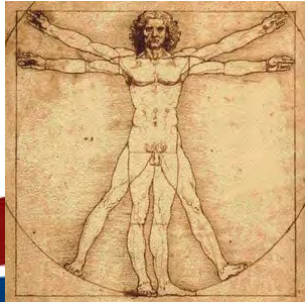
The echocardiographer is part of the Heart Team too

And not an interloper...

More than an imager (contributes to strategy, outcomes)

Input to design, architecture

Radiation protection, ergonomics, design





Life wasn't meant to be easy.

— *Malcolm Fraser* —

AZ QUOTES



# Obstacles and Culture

**Culture is the hardest thing to change...**

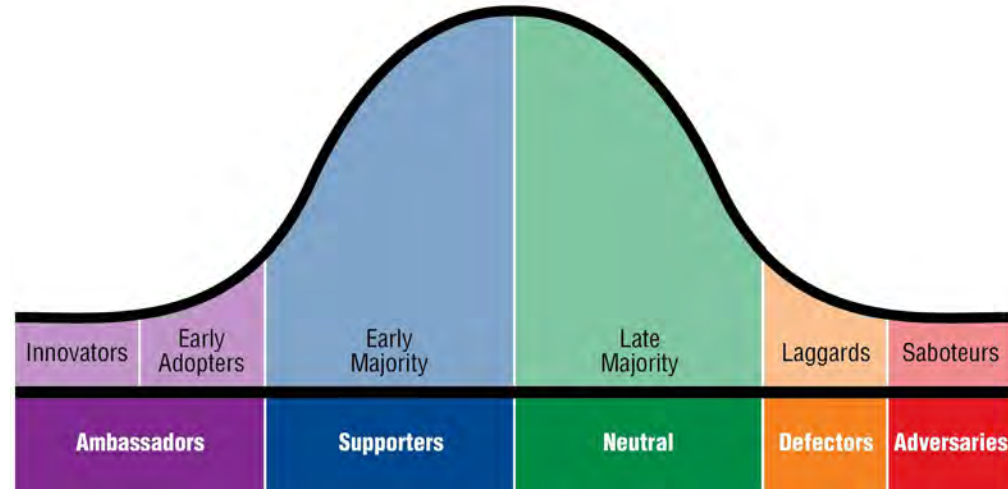
**A structural echo program needs a new mindset**

**The echocardiographers is a key component of the SHD team**

**The potential for SHD interventions on patient outcomes is still not widely understood**

**By Family Physicians, Internists, (even Cardiologists), leaders and managers...**

**There is a need for belief and advocacy**



1.9 m<sup>2</sup>

Accession No: 001KQNQWT  
BP: 101/60 mmHg

Kiess  
Unknown

e

ack LVEF = 56 %.  
the aortic regurgitation.  
1.8 cm<sup>2</sup> ; Vmax: 2.3 m/s; mean gradient: 14 mmHg.

able for patients with severe valvular regurgitation and  
clinic.

m for review.

on indexed end diastolic volume. Normal systolic function.

on. Normal systolic function.

erior leaflet motion is restricted by the aortic regurgitation.

mild valve thickening. Mild aortic stenosis. Peak velocity:  
valve area (VTI): 1.8 cm<sup>2</sup>. Moderate valvular regurgitation,

Follow-up & Recommend

TDE; suboptimal

Hypertensive heart disease

Congenital statement

Additional Summary Statements (to numbered summary)

\*Alerts on repo

EDITABLE SUMMARY COMMENTS (to numbered summary section)

LV

RV

LA/RA

MV Percutaneous interventions are available for patients with severe valvular regurgitation and high surgical risk. Refer to SPH TAVI Clinic.

TV

AoV

Ao

# The downside: resources

**Consume echo capital and good will**

**Take away diagnostic TTE TEE slots and blow out wait times**

**Physically demanding, time consuming, radiation exposure**

**Lag between technology, science and funding**

**The health care arm of government, hospital administrators need convincing...**



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IF YOU BUILD IT,  
THEY WILL COME.

# Resources: The hardest part

**Fix the remuneration piece (both echo and intervention)**

**In the interim need to think creatively (but honestly) about billing**

**Understand the health economics and costs (you need help)**

**Reference outcome studies (Coapt) and cost comparisons with other drugs and interventions (QUALY \$)**

**Ally with professional organizations**

**Identify and educate HC 'players' and powerbrokers**

**Lobbying at Provincial/State level**

**Bulk up. Groups are more powerful than individuals**





Good  
Luck!

